

NEW CONTRACTS ABROAD WORTH EUR 12.5 MILLION IN Q4 SIGNIFICANT CONTRIBUTION FROM EVOLUCARE SOFTWARE AND AUTOMATION LEAD THE WAY

Trento, 30 January 2024

Performance in Q4 2023 was strong abroad, where the Gpi Group won new orders worth about EUR 12.5 million.

This success was achieved thanks to a strategy that combines leadership in the Italian market with expansion in international markets, particularly in Europe, where the technologically advanced products offered by the Gpi Group have gained the trust of new customers. Clear signs of dynamism are emerging, particularly from markets in France, Austria and North America.

The Q4 performance of **Evolucare**, a French company of the Gpi Group acquired in August 2023, was excellent, bringing in new contracts worth an impressive EUR 9.8 million, reaching customers with all software lines, mainly in France and Germany.

The biggest boost comes from social care software, which supports frail and disabled people as part of the larger process of continuum of care in an integrated care system. The system guides and monitors patients through a wide range of healthcare services extending to all levels of intensity of care.

In the fourth quarter, several contracts (36 since the beginning of the year) were signed in connection with this software, as part of "Ségur de la Santé", a French national initiative that aims to reform all aspects of healthcare and devotes more than two billion euro to the digitalisation of information systems.

Another significant contribution of Evolucare comes from the intensive care software that assists patients over time, supporting them throughout the entire care process. In the fourth quarter, new customers were acquired for this software in France, near Marseille (Martigues) and Orléans (Amilly), as well as in Cologne, Germany.

Gpi4Blood, the comprehensive and innovative software suite for managing the transfusion and tissue transplantation process, was awarded new contracts worth around EUR 800 thousand. Gpi France concluded several contracts with various French blood transfusion centres and its subsidiary PCS closed a contract with an Austrian university clinic. The largest deals are concentrated in North America, where Gpi USA is consolidating its presence: new agreements were signed with clinical transfusion centres and the customer base was expanded, adding entities that distribute safe and controlled blood supplies to healthcare facilities in several states. The company also increased its presence in Canada with a new customer.

The Automation Area won new contracts worth over EUR 1.3 million with its **Riedl Phasys** automated warehouse, including two hospitals (in Hungary and Poland) and two major contracts in Japan.

Gpi's robotised pharmacy is set to become Austria's largest installation in a hospital where – in a technically challenging project – the Riedl warehouse will operate simultaneously for both a pharmacy dedicated to

the public and the hospital pharmacy, all in full respect of the hospital's antique furniture, which is protected as a historical asset.

In other developments in Austria, the subsidiary PCS signed two important new contracts for the **hospital information system** (HIS), which includes billing, surgery, operating theatre, resuscitation and hospitalisation organisation functions. The contract with a private clinic specialising in surgery comes at the same time as major expansion work is being carried out on the facility, which when completed will boast 12 operating theatres. The other contract is for a facility of the same group that purchased the pharmacy robot. The group is part of a network of private clinics including eight Austrian hospitals – already customers of PCS with the hospital information system. The contract covers the extension of the billing module to all group clinics.

GPI GROUP

Gpi's mission is to make healthcare systems sustainable so that, through the digital transformation of healthcare, everyone can receive quality care.

Sustainability and social impact are the Group's inspiring principles and an integral part of its strategic and investment assessments, driven by an awareness that the solutions and services it provides to the community affect people's quality of life. For 35 years, guided by a patient-centric vision, Gpi has been working passionately to support healthcare systems with the skills and innovative tools needed to improve prevention and treatment processes, through the use of advanced software and technologies and cutting-edge services.

The Group's strategy is designed to meet the needs of a constantly changing healthcare sector and to enable expansion into international markets.

In 2022 the constant efforts of 7,000 employees yielded €360 million in revenues, an EBITDA of €54 million and more than 3,000 customers in 70 countries.

Gpi SpA is listed on the Euronext Tech Leaders segment of the Italian stock exchange.

ISIN ordinary shares: IT0005221517

Press release available on www.gpigroup.com and www.1info.it

CONTACTS

Investor Relations

GPI | Fabrizio Redavid, Lorenzo Giollo | investor.relations@gpi.it | T: +390461381515 | Via Ragazzi del '99, 13 - 38123 Trento

Media Relations

GPI | Daniela Filbier, Enrico Orfano | media.relations@gpi.it | T: +390461381515 | Via Ragazzi del '99, 13 - 38123 Trento

Specialist

Banca Akros | Bruno Mestice | bruno.mestice@bancaakros.it | T: +3902434441 | Viale Eginardo, 29 – 20149 Milan